



COMPANY PROFILE

CENTURY

REAL ESTATE

Smart Choice

MESSAGE FROM OUR FOUNDER

Dear Partner Stakeholder,

Thank you for taking the time to find out more about Century Real Estate. I am honored to share with you our story, vision, and commitment to excellence. Since our establishment in 2009, we have been dedicated to providing our clients with exceptional real estate services, whether it is buying, selling, renting, or managing properties.

Our team of experts possesses a deep understanding of the real estate market, coupled with innovative technology and a customer-centric approach. Our company has been built on a foundation of integrity, professionalism, and innovation. We strive to stay ahead of the curve in an ever-evolving industry, by utilizing cutting-edge technology, industry insights, and a team of highly trained professionals who are committed to exceeding our clients' expectations.

Whether you are looking to buy, sell, rent, or invest in real estate, we are here to guide you every step of the way. Our team is dedicated to helping you achieve your real estate goals, by providing you with personalized attention, tailored solutions, and a seamless experience.

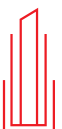
Our mission is to become a leading real estate company that sets the standard for excellence in the industry. We aim to achieve this by continuously improving our processes, investing in our team's development, and staying ahead of the curve with cutting-edge technology.

Thank you for considering Century Real Estate for your needs. We look forward to building a successful partnership with you.



Charles Haba

Managing Director & Founder
Century Real Estate



MESSAGE FROM THE DIRECTOR PROJECTS & PROPERTY MANAGEMENT

**Dear valued
clients,**

Here at Century Real Estate, we understand the importance of a well-planned and executed project. That's why we offer a comprehensive range of services that are designed to meet your needs. From feasibility studies to site analyses, our team will work with you on every step of the way to ensure your project is a success.

In addition to our project development services, we also offer property and facility management services for residential, commercial, and industrial properties and I am honored to be leading a team of dedicated professionals who are committed to delivering exceptional real estate solutions to our clients.

Over the years, we've had the opportunity to work with some of the most prestigious companies, investment firms and high-net worth individuals in Rwanda and we believe there is more to come

as Rwanda's investments in infrastructure and real estate grow.

We are constantly innovating and exploring new ideas to stay ahead of the curve in the ever-evolving real estate industry. We are committed to delivering exceptional service and results and we pride ourselves on our attention to detail and our ability to deliver projects on time and within budget.

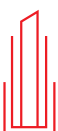
Our belief in building long-lasting relationships with our clients has helped us maintain a level of service that exceeds expectations for our clients. We look forward to working with you and helping you achieve your goals.

Sincerely.



Paul Rwigamba

Director of Projects and
Property Management





COMPANY BACKGROUND



At Century Real Estate, we specialize in delivering top-tier Sales and Rental services for Commercial & Residential properties, Property Management, Mortgage Advisory Services, Title & Deed Processing, Valuations, Investment Consultancy, and general Real Estate Consultancy.

Our focus is always on ensuring customer contentment through our strong working relationships with partners and stakeholders. We take pride in delivering value-added services that exceed our clients' expectations.

Our team comprises dynamic and skilled staff, including well-trained real estate agents, seasoned property managers, business-savvy investment officers, and cutting-edge administrative personnel.

At Century, we approach each assignment with a focus on building exceptional client relationships, grounded in sound principles and a deep understanding of the regulatory and economic environment.

Through strategic alliances with the most reliable surveyors, architects, financiers, developers, planners, and other real estate practitioners in the region and beyond, we ensure timely and cost-effective delivery.

Our sole objective is to provide you with a unique level of service and accountability based on the simple promise that customer satisfaction is a rule, not an exception. Trust Century Real Estate to be your go-to partner for all your real estate needs.



Mission

To practice and promote value for time and money amongst our stakeholders

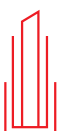


Vision

To be reliable and create one stop destination that is modern as we portray world class standards through offering professional Real Estate services.

At Century Real Estate, we live and breathe the concept of a **“Smart Choice”** It's our promise to deliver unrivaled services that leave our clients feeling confident that they've made the best decision in choosing us.

We're passionate about providing our clients with top-notch real estate services that exceed their expectations, leaving them impressed and satisfied. When you choose Century Real Estate, you can trust that you've made a smart choice that will pay off in the long run.



OUR JOURNEY

2015

Our 1st Commercial Property Management Project, the largest Grade A mixed-use development in Rwanda

2021

Automation of our business processes with Real Estate ERP software

2009

Opened our doors

2019

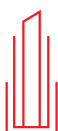
We celebrated our 10-year anniversary

2010

Our 1st Residential property management project

Century Real Estate was founded in late 2009 to meet the growing need for professional real estate services in Kigali-Rwanda.

Today, we have evolved into a fully-fledged property services company, serving clients with distinction. Follow our story over the years.



WHY US?

A constantly revolving stock of Rwandan real estate in every price range

Access to the best conveyance advice

A proven track record of success in Rwanda's property market.

1

2

3

4

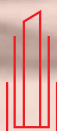
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6

Hands-on, informed and in-depth knowledge of Rwanda's property market

An extremely rich referral system allowing buyers and sellers to link with Century Real Estate professionals.

Well trained Real Estate Agents and negotiators.





TALENT & LEADERSHIP

Meet our agents & problem solvers

Century Real Estate is composed of a close group of talented Agents & Property Managers/Administrators, led by the company's Managing Director & Founder, Charles Haba & his partner Paul Rwigamba the best experts, advocates and advisors in the business with unrivaled experience and market knowledge. The company closes over 50 deals annually and has brokered many of the City's largest commercial & residential transactions.



KAREN N. NKERA
General Manager



FIDELE KWIZERA
Finance Manager



MONIQUE ANNE UMWIZA
Accounts Assistant



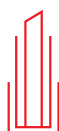
ROMEO NGABO
Principal Agent



FLORA UWAYEZU
Project Sales Agent



KAISSY NGANJI
Rentals Agent





MARCELLINE MAHORO
Rentals Agent & Property
Administrator



LOUIS MBONEKO
Sales & Rentals Agent



DIANA MUTABAZI KAMULETE
Office Administrator



CLINTON MUHINDA
Brand & Marketing
Coordinator



JEAN CLAUDE SIBONIYO
IT Help desk Technician



CEDRIC NDAYISABA
Lead Property Administrator



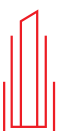
ANGE NOELLA ISHIMWE
Property Administrator



SHARON UWALI
Property Administrator



JEANINE UWAMBAJIMANA
Property Administrator





CENTURY

REAL ESTATE

— Smart Choice —

**We are a team of dedicated individuals working
towards a common goal.**





Sales & Rentals:

We pride ourselves in having a highly skilled and well trained team that boasts of rich experience in structuring and closing real estate deals.



Property Valuation

Our valuation experts offer deep technical and industry expertise as well as market knowledge for an array of purposes



Property Management

We efficiently manage your tenants on your behalf and advise on how to prepare your property so that you receive the best rental income from your investment

Services offered



Title and Deed processing

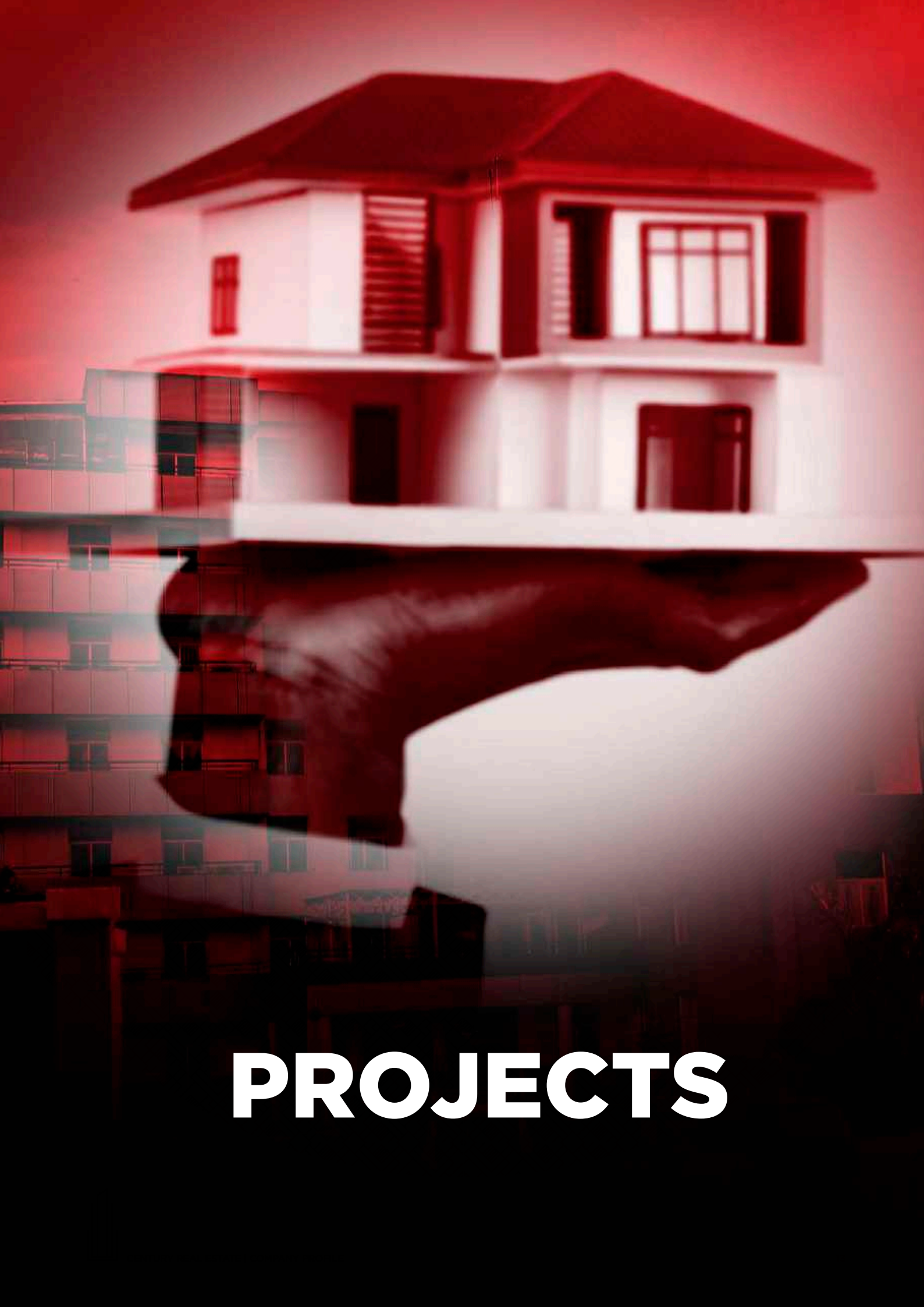
We have dedicated resources with expertise on dealing with the sometimes complex and time consuming bureaucratic land title issues within the respective districts and local councils.



Investment Consultancy

We help you make the most out of your investment in real estate through advice and/or planning. We do in-depth work on formulating your investment strategies, helping you attain your needs and financial goals.





PROJECTS



M&M Plaza

7-storey property offering over 5300 square meters of Grade A office space.



Location

Nyarutarama,
Kigali



Services

Consultancy,
Marketing, Leasing
& Property
management

Simba Center

Premium shopping mall with over 7000 sqm of lettable area.



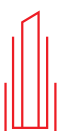
Location

Gacuriro,
Kigali



Services

Consultancy,
Marketing, Leasing
& Property
management



KAFAM Plaza

6-storey property offering over 4000 square meters of Grade A office space.



Location

Nyarutarama,
Kigali



Services

Marketing,
& Leasing



Sanlam Towers

7-storey building and one of Kigali's landmark buildings, offering a unique class A office space



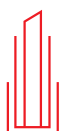
Location

City center,
Kigali



Services

Marketing,
Leasing & Property
management



Upper Hill

Residential estates comprised of townhouses, bungalows and semi-detached 2 storey houses



Location

Rusororo, Kigali



Services

Marketing, &
Pre-sales



Red Rose Apartments

Residential estates comprised of townhouses, bungalows and semi-detached 2 storey houses



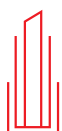
Location

Nyarutarama,
Kigali



Services

Marketing & sales.





Touch Africa

High-end apartments comprising 1-3 bedrooms units and penthouses.



Location

Kacyiru, Kigali



Services

Marketing
& Renting

Bwiza Riverside Homes

The estates will comprise 2,400 units in all 5 phases. Phase 1 underway for both affordable & premium houses



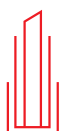
Location

Karama, Kigali



Services

Marketing
& Pre-sales.





La Casa

High-end luxurious apartments for sale comprising studios, 1-3 bedrooms units, and penthouses.



Location

Kiyovu, Kigali



Services

Consultancy,
Marketing, &
Pre-sales

Century Park

Exquisite villas and apartments comprising 2 - 4 bedroom units



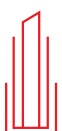
Location

Nyarutarama,
Kigali

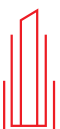


Services

Marketing
& Renting



OUR CLIENTS





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